

Wholesale Gas Markets and Pipeline Review

East Coast Markets Visy

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Visy & East Coast Gas Markets VISY

- ☐ Visy large industrial consumer of energy inctading world Natural Gas
- □ Participant in Vic DWGM (and STTM)
- Original Vic Wholesale Gas Market first East Coast spot market
 - Presented users with alternatives to retail bilateral contracts with producers
 - Spot market allows balancing of requirements to manage load profile
- AMDQ right to use pipeline based upon long term payment for use of infrastructure
- □ Changes in 2007 ex ante intra-day pricing and other changes
- □ Significant "ancillary" risks separate to price risk
 - Eg \$65mil in market uplift in 2007
 - Potentially a physical issue small linepack in Victoria pipeline augmentation?

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- □ DWGM strong base, some 'legacy issues' egs
 - Capacity rights AMDQ and AMDQ Credits streamlining
 - ▶ interfaces with other markets "exports" from Victoria curtailed first
 - ▶ High MPC \$800/GJ
- Spot prices DWGM and STTMs
 - small volume of gas traded
 - ▶ BUT offers some price discovery in otherwise illiquid market
 - ▶ Recent price volatility in Brisbane STTM signalled to the market short term extreme demand followed by over supply associated with LNG vessel fill

Challenges Ahead



- □ Well publicised challenges risks with future supplies, price rises
- □ Other changing characteristics of East Coast Gas
 - ▶ Very large and highly variable new demand points LNG
 - Dynamic pipeline flows in new directions eg large volumes QLD - Vic
 - Gas power station closures uncompetitive with high gas price

Adapting to Challenges



- How do East Coast Gas Markets need to adapt to the new challenges?
- Ability to trade pipeline capacity
 - eg stranded power stations contracts
 - Simplify/standardised terms to facilitate transfer and lower transaction costs
- Information transparency Gas Bulletin Board
 - Gas Bulletin Board an important source of information
 - Reported pipeline flows and 'demand zones' should not exclude elephants in the room
 - Unutilised pipeline capacity should be evident on GBB

Adapting to Challenges



- Promoting price discovery in an illiquid, yet increasingly dynamic, market
 - Price discovery important for producers, retailers and users alike
 - Wallumbilla trading hub Henry Hub illiquid 20 years ago...
 - Other forms of forward/futures contracting
 - Standardised terms
 - Promote more depth in spot markets